

# Make Digital Platforms Future Ready



If you check your innovation drivers, many find out that they have gaps, potential showstoppers and low performance in several areas of their business. They don't have a good overview of their real problem areas in more detail. Many times, they need extra expertise in digital innovation & transformation.

### Digital Innovation & Renewal Cases

- Need modernization of digital infrastructure and solutions.
- Need better scalability & business solutions for growth.
- Speed of our network and response time are too low.
- We are looking for a Contact Center solution with AI.
- Cyber security protection performance, need improvement.
- Need artificial technology solution for a defined need.
- Need to go cloud but what solutions are available?

Digital innovation services help you in finding what is needed. Make your digital platforms future ready with some expert help.



## VALBONNE COMMERCIAL AGENCY

*Business Acceleration*

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### More services of Valbonne Commercial Agency:

- Technology research consult: Digital expertise on demand.
- Executive partner to accelerate distribution & growth.
- Business research for venture capital, global consultancies.
- Find companies interested in M&A and takeover deals.



## DIGITAL SOLUTION SELECTION

These services are about assisting customers with making the right choices in new digital solutions and infrastructure. Making digital business operational systems future ready. Reviewing current "AS-IS" for your needed "TO-BE" case. In several sessions your business needs are defined, assessed and followed by selection of the right solutions, making your company future ready and enabling growth and acceleration.

Assessment for Cloud, AI, CCaaS, Cybersecurity solution tracks. Advise and selection is done in close cooperation with your team. You decide what solution has the best fit to your needs.

### Process Flow: In nine steps from Idea to Solution

- 1) You found out: We need digital acceleration services.
- 2) Intake: Define needs, collect facts, get a good picture.
- 3) Quick Solution Assessment: Cyber, AI, Cloud, CCaaS.
- 4) OR research & analyze needs and prepare solution choice.
- 5) Review results of step 3 and 4 and put it on paper.
- 6) Take outcomes, do solution selection with client.
- 7) Introducing the right solutions providers for trial.
- 8) Get solutions validated for operations.
- 9) Contract signed, close down & available for next projects.

*From Idea to working solution =>*



### Benefits: Get fast feedback on your digital options.

Accelerated technology selection & future readiness  
Save time in digital solution selection by using a digital expert.  
Making your digital platforms future ready with solutions.  
The fastest method to select innovative top solutions.

**Work execution:** Via digital media and hybrid.

**Cost structure:** Charged per hour and fixed price projects.